

Program Name: Corporate Banking & Trade Finance

Duration One full day

Course contents:

Module I: Overview of Corporate Banking

- What is a corporate customer?
- Scope of corporate banking services with focus on
 - Asset products (Loans)
 - Payments

Module II: Understanding Asset Products

- Twin goals of lending
- Generic process of lending
- Products for capital expenditures
 - Term Loans
 - Bridge Loans
 - Structured Finance
- Product for operational expenditures
 - Working capital finance / Cash Credit
 - Pre-shipment / Packing Credit
 - Bill related products (bill collection, bill discounting and bill purchase)
 - Letter of Credit
 - Bank Guarantee
 - Factoring and reverse factoring (supply chain finance)
 - Forfaiting

Module III: Emerging Trends in Corporate Banking

- Block-chain / Distributed Ledger Technology and Smart Contracts
 - Application of block-chain in LC transactions

- Use of SWIFT messaging for Trade Finance by banks and corporates
 - Electronic LC and Electronic presentation
 - Use of MT 798 for LC creation by corporates
 - New SWIFT messages for bank guarantee to be implemented from 2020
- Intelligent OCR – Digitization and Compliance Checks
- Application of IoT in Trade
- Artificial Intelligence and Robotics Process Automation

To register for the course or to know more, please send an email to trainings@mvlco.com or call +91-9764835350.

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